

QUARTERLY REPORT | SEPTEMBER 30, 2023

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ARTISTIC DENIM MILLS LIMITED

### **COMPANY INFORMATION**

**Board of Directors** 

Chief Executive Mr. Muhammad Faisal Ahmed Chairman Mr. Muhammad Iqbal Ahmed Mr. Muhammad Yousuf Ahmed Directors Mr. Muhammad Ali Ahmed Ms. Zahra Faisal Ahmed

Mr. Yazdani Zia Mr. Muneer Ahmed

**Audit Committee** 

Chairman Mr. Yazdani Zia

Mr. Muhammad Igbal Ahmed Members Mr. Muhammad Ali Ahmed

**Human Resource and Remuneration Committee** 

Mr. Yazdani Zia Chairman

Mr. Muhammad Faisal Ahmed Members Ms. Zahra Faisal Ahmed

**Chief Financial Officer** Mr. Sagheer Ahmed

**Company Secretary** Mr. Muhammad Ozair Qureshi

**Chief Internal Auditor** Mr. Salman Arif

**Auditors** M/s. Reanda Haroon Zakaria & Company

**Chartered Accountants** 

**Legal Advisor** Monawwer Ghani

Advocate

**Share Registrar** M/s F. D. Registrar Services (Private) Limited

17th Floor, Saima Trade Tower-A,

I.I. Chundrigar Road, Karachi. Tel: (+92-21) 35478192-3 / 32271905-6

**Bankers** 

Allied Bank Limited Bank Al Habib Limited BankIslami Pakistan Limited Faysal Bank Limited

Habib Bank Limited Habib Metropolitan Bank Limited

Meezan Bank Limited National Bank of Pakistan

Standard Chartered Bank (Pakistan) Limited

United Bank Limited

Woori Bank

**Registered Office** 

Plot No. 5-9, 23-26, Sector 16, Korangi Industrial Area, Karachi. UAN: 111 236 236, Fax No. 3505 4652

www.admdenim.com

Mills Korangi Industrial Area, Karachi.

ARTISTIC DENIM MILLS LIMITED

#### **DIRECTORS' REVIEW**

Dear Shareholders,

On behalf of the Board of Directors of **Artistic Denim Mills Limited** (the Company), we are pleased to present this Review Report together with the un-audited condensed interim financial statements for the first quarter ended on September 30, 2023.

#### **PERIOD UNDER REVIEW**

Comparative analysis of the financial results for the current period and that of the corresponding period in the preceding year are as follows:

	September 30, 2023 Rs. in ('000')	September 30, 2022 Rs. in ('000')
Net Sales	5,109,165	3,659,698
Gross profit	699,801	569,118
Finance costs	317,758	131,096
Net Profit	175,729	245,078
EPS (Rs. per share)	2.09	2.92

The revenue for the period under review amounted to Rs 5,109 million, marking a significant 39.61% increase compared to the corresponding period's figure of Rs 3,660 million. This substantial growth can be attributed primarily to the rise in selling prices, driven by the devaluation of the Pak Rupee, and an increase in sales volume of garment division.

The gross profit for the period increased in absolute terms, rising from Rs. 569 million to Rs. 700 million. However, the gross profit percentage declined from 15.55% to 13.70%. This decline in gross profit percentage can be attributed to several factors, including increased costs of imported and local raw materials, higher gas and electricity tariffs, and rise in the minimum wage from Rs. 25,000 to Rs. 32,000. Consequently, the overall cost of production has increased.

Finance costs witnessed a substantial surge, increasing by 142.38%. This surge was driven by steep increase in policy rate which reached at 22%. Furthermore, the Export Refinance Scheme ("ERF") rates witnessed a notable escalation compared to the prior period, escalating from 10% in September 2022 to 19% in September 2023 and non-availability of State Bank of Pakistan's (SBP) Long Term Finance Facility (LTFF) for previously planned capital expenditures, thereby significantly impacting our finance costs.

As a result of the aforementioned factors, the profit before tax for the period ending on September 30, 2023, amounted to Rs. 251 million, while the net profit amounted to Rs. 176 million. This translates to earnings per share of Rs. 2.09, representing a comparison to earnings per share of Rs. 2.92 in the corresponding period of the previous year.

QUARTERLY REPORT SEPTEMBER 30, 2023

#### **FUTURE OUTLOOK**

The textile industry is poised to confront a series of ongoing challenges in the fiscal year 2023-24, including the impact of global recession and soaring inflation rates. For the first quarter of the current fiscal year, textile exports dropped by 10%, totaling \$4.12 billion, in comparison to \$4.53 billion in the same quarter of the previous fiscal year. Several factors have contributed to this decline, within our domestic landscape, factors such as political & economic uncertainty and the elevated cost of doing business, substantial financial costs and persistent escalating energy costs, are exerting considerable pressure to compete in the international market. Looking ahead, it is imperative to maintain the momentum of reforms and prioritize policies that ensure stability and sustainable growth. Addressing various issues within Pakistan's economy requires a shift towards privatization, institutional capacity development, and supply-side measures aimed at delivering long-term economic benefits. However, achieving this necessitates a national consensus among all stakeholders to formulate enduring policies for sustainable development.

Notwithstanding these formidable challenges, your company is fully aware of these challenges and is committed to deploying proactive measures to minimize their adverse impact. This includes ongoing efforts focused on enhancing productivity and implementing cost containment initiatives. We are well-prepared and have demonstrated our ability to seize new opportunities and navigate challenges, all with the goal of continually enhancing stakeholder value.

#### **ACKNOWLEDGEMENTS**

On behalf of the Board of Directors, we firmly believe that our commitment to nurturing strong relationships with all our stakeholders has been instrumental in our past success and will continue to be so in the future. The Board of Directors extends its sincere gratitude for the invaluable cooperation and support provided by the regulators, financial institutions, customers, vendors, and society at large.

Furthermore, we would like to express profound appreciation for the collective dedication and hard work demonstrated by our employees across all levels. We also take this opportunity to convey our deep gratitude for the continued cooperation and support received from our esteemed shareholders and their confidence in our management. We look forward to their continued support in future too.

On behalf of the BOARD of DIRECTORS

MUHAMMAD FAISAL AHMED CHIEF EXECUTIVE YAZDANI ZIA DIRECTOR

Karachi: October 27, 2023

### **CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION**

AS AT SEPTEMBER 30, 2023 (UN-AUDITED)

2023	o in 'OOO\
· ·	s in '000)
(0.1 222.102.)	(Audited)
NON-CURRENT ASSETS Property, plant and equipment 5 12,063,588 Long-term loans 31,929 Long-term deposits 1,957	11,769,618 32,602 1,957
CURRENT ASSETS         Stores and spares       280,850         Stock-in-trade       4,781,787         Trade debts - considered good       4,360,344         Loans and advances       188,181         Trade deposits and prepayments       37,772         Other receivables       163,819         Short term investments       84,372         Sales tax refundable       206,647         Taxation - net       77,480         Cash and bank balances       357,949         TOTAL ASSETS       22,636,675	11,804,177  248,281 5,469,336 3,441,533 74,541 67,292 139,745 71,502 194,719 209,098 1,173,574 11,089,621 22,893,798
EQUITY AND LIABILITIES	
SHARE CAPITAL AND RESERVES	
Authorised capital         100,000,000 (2023: 100,000,000)           ordinary shares of Rs. 10/- each         1,000,000	1,000,000
Issued, subscribed and paid-up 6 840,000 7,429,040	840,000 7,253,311
NON-CURRENT LIABILITIES         8,269,040           Long-term financing         3,396,943           Deferred liability         281,416           3,678,359	8,093,311 4,954,652 268,466 5,223,118
Trade and other payables Unclaimed dividend Accrued mark-up Short-term borrowings - secured Current maturity of long-term financing 3,577,804 3,238 168,142 6,433,191 506,901 10,689,276	2,793,789 3,238 341,594 5,973,000 465,748 9,577,369
CONTINGENCIES AND COMMITMENTS 7	
TOTAL EQUITY AND LIABILITIES 22,636,675	22,893,798

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Muhammad Faisal Ahmed Chief Executive Officer **Sagheer Ahmed** Chief Financial Officer

## **CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS**FOR THE QUARTER ENDED SEPTEMBER 30, 2023 (UN-AUDITED)

	September 30, 2023	September 30, 2022
	(Rupees in '000)	
TURNOVER	5,109,165	3,659,698
Cost of sales	(4,409,364)	(3,090,580)
GROSS PROFIT	699,801	569,118
Distribution costs Administrative expenses Other operating expenses Other income	(95,628) (56,330) (17,579) 38,435 (131,102)	(86,758) (58,935) (24,099) 18,723 (151,069)
OPERATING PROFIT	568,699	418,049
Finance costs	(317,758)	(131,096)
PROFIT BEFORE TAXATION	250,941	286,953
Taxation	(75,212)	(41,875)
NET PROFIT FOR THE PERIOD	175,729	245,078
EARNINGS PER SHARE - Basic and diluted (Rs. per share)	2.09	2.92

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

**Muhammad Faisal Ahmed** Chief Executive Officer **Sagheer Ahmed** Chief Financial Officer

QUARTERLY REPORT SEPTEMBER 30, 2023

### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED SEPTEMBER 30, 2023 (UN-AUDITED)

	September 30, 2023 (Rupees i	September 30, 2022 in '000)
Net profit for the period	175,729	245,078
Other comprehensive income	-	-
Total comprehensive income for the period	175,729	245,078

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Muhammad Faisal Ahmed Chief Executive Officer **Sagheer Ahmed** Chief Financial Officer

# **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY**FOR THE QUARTER ENDED SEPTEMBER 30, 2023 (UN-AUDITED)

	Share Capital	Revenue Reserves			
	Issued, subscribed and paid-up	Unappropriated profit	Acturial gain / (loss) on defined benefit plan	Total	Total equity
		(Rup	ees in '000)		
Balance as at July 01, 2022	840,000	6,399,634	115	6,399,749	7,239,749
Net profit for the period ended September 30, 2022		245,078	-	245,078	245,078
Other comprehensive income	-	-	-	-	_
Total comprehensive income	-	245,078	-	245,078	245,078
Balance as at September 30, 2022	840,000	6,644,712	115	6,644,827	7,484,827
Balance as at July 01, 2023	840,000	7,292,264	(38,953)	7,253,311	8,093,311
Net profit for the period ended September 30, 2023	-	175,729	-	175,729	175,729
Other comprehensive income	-	-	-	-	_
Total comprehensive income	-	175,729	-	175,729	175,729
Balance as at September 30, 2023	840,000	7,467,993	(38,953)	7,429,040	8,269,040

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Muhammad Faisal Ahmed Chief Executive Officer **Sagheer Ahmed** Chief Financial Officer

# **CONDENSED INTERIM STATEMENT OF CASH FLOWS**FOR THE QUARTER ENDED SEPTEMBER 30, 2023 (UN-AUDITED)

	September 30, 2023	September 30, 2022
CASH FLOW FROM OPERATING ACTIVITIES	(Rupees in	າ '000)
Profit before taxation  Adjustments for non cash charges and other items:	250,941	286,953
Depreciation / amortization Provision for gratuity Finance costs Unrealised loss on short-term investment Dividend income	193,256 19,229 317,758 - (473)	149,075 16,613 131,096 5,986 (3,162)
Gain on disposal of operating fixed assets	(15) 529.755	299.608
Profit before working capital changes	780,696	586,561
(Increase) / decrease in current assets Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and prepayments Other receivables Sales tax refundable Increase in current liabilities	(32,569) 687,549 (918,811) (113,641) 29,520 (24,074) (11,928) (383,954)	(45,160) (1,596,878) 379,248 (111,772) 1,987 (6,509) (402,375) (1,781,459)
Trade and other payables  Cash generated from / (used in) operations	794,795 1,191,537	<u>964,114</u> (230,784)
Income tax received / (paid) Gratuity paid Finance costs paid	56,408 (6,279) (491,210) (441,081)	(41,485) (15,537) (131,820) (188,842)
Net cash generated from / (used in) operating activities	750,456	(419,626)
CASH FLOW FROM INVESTING ACTIVITIES  Capital expenditure Long-term loans Short-term investment Dividend received Sale proceeds from disposal of operating fixed assets Net cash used in investing activities	(487,269) 672 (12,871) 473 59 (498,936)	(552,637) 1,759 128 3,162 - (547,588)
CASH FLOW FROM FINANCING ACTIVITIES  Long-term financing repaid  Long-term financing acquired  Short-term borrowings (repaid) / acquired - net  Net cash generated from / (used in) financing activities	(1,516,555) - 449,410 (1,067,145)	(66,151) 342,993 597,974 874,816
NET DECREASE IN CASH AND CASH EQUIVALENTS	(815,625)	(92,398)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	1,173,574	629,129
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	357,949	536,731

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Muhammad Faisal Ahmed Chief Executive Officer

**Sagheer Ahmed** Chief Financial Officer

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2023 (UN-AUDITED)

#### 1 THE COMPANY AND ITS OPERATIONS

Artistic Denim Mills Limited (the Company) was incorporated in Pakistan on May 18, 1992 under the repealed Companies Ordinance, 1984 (now the Companies Act, 2017) and is currently listed on Pakistan Stock Exchange Limited. The principal activity of the Company is to manufacture and sell yarn, rope dyed denim fabric, garments and value added textile products.

The registered office and factory premises of the Company is situated at Plot No. 5-9, 23 - 26, Sector 16, Korangi Industrial Area, Karachi.

#### 1.1 GEOGRAPHICAL LOCATION AND ADDRESSES OF BUSINESS FACILITIES

The Company has two factory locations with manufacturing facility 1 located at Plot No. 5-9, 23-26, Sector 16, Korangi Industrial Area, Karachi and manufacturing facility 2 located at Plot No. 426 - 428, Deh Phihai of Sub Division Landhi, Korangi, Karachi.

#### 2 BASIS OF PREPARATION

These condensed interim financial statements of the Company for the first quarter ended September 30, 2023 have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interm financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim financial statements are un-audited and are being submitted to the shareholders as required by the listing regulation of Pakistan Stock Exchange Limited and Section 237 of the Companies Act, 2017. These condensed interim financial statements do not include all the information and disclosures as required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2023.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted for the preparation of these condensed interim financial statements are the same as those applied in the preparation of the audited annual financial statements of the Company for the year ended June 30, 2023.

#### 4 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES

The preparation of these condensed interim financial statements in conformity with the approved accounting standards as applicable in Pakistan for interim reporting requires the management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities, and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Judgements and estimates made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to the annual audited financial statements of the Company for the year ended June 30, 2023.

				September 30, 2023	June 30, 2023
			Note	(Rupees i	n '000)
5	PR0F	PERTY, PLANT AND EQUIPMENT		(Un-audited)	(Audited)
	Ор	erating fixed assets	5.1	8,271,512	8,427,700
	Ca	pital work-in-progress	5.2	3,792,076	3,341,918
				12,063,588	11,769,618
	5.1	The additions and disposals in property, plant and equipment are as follows:			
		Opening net written down value		8,427,700	6,626,575
		Additions during the period / year	5.1.1	37,111	2,519,696
		Disposals, at their written down values during the period / year		(43)	(15,904)
		Depreciation / amortization charge		(10)	(10,001)
		during the period / year		(193,256)	(702,667)
		3 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -		(193,299)	(718,571)
				8,271,512	8,427,700
	5.1.1	The following additions were made during the period / year			
		Building on leasehold land		-	961,883
		Plant & machinery		695	1,519,152
		Factory equipment		3,029	24,438
		Furniture & fixtures		-	1,796
		Office equipment, including computers		-	2,288
		Vehicles		33,387	10,139
				37,111	2,519,696

5.2	Capital work-in-progress	September 30, 2023 (Rupees ii (Un-audited)	June 30, 2023 n '000) (Audited)
	Balances at the beginning of the period / year Additions during the period / year	3,341,918	3,018,389
	Civil works	295.071	517.744
	Plant and machinery	69,344	2,006,313
	Factory equipment	3,029	24,438
	Advances to suppliers	86,438	280,507
		453,882	2,829,002
	Transfers to operating fixed assets	(3,724)	(2,505,473)
		3,792,076	3,341,918

#### 6 SHARE CAPITAL

No. of sh	nares		September 30,	June 30,
September 30, 2023	June 30, 2023		2023 (Rupees i	2023 n '000)
(Un-audited)	(Audited)		(Un-audited)	(Audited)
		<b>Issued, subscribed and paid-up capital</b> Ordinary shares of Rs.10 each		
14,000,000	14,000,000	Issued for cash	140,000	140,000
70,000,000	70,000,000	Issued as fully paid bonus shares	700,000	700,000
84,000,000	84,000,000	-	840,000	840,000

#### 7 CONTINGENCIES AND COMMITMENTS

#### Contingencies

- 7.1 The Company is a respondent in J.C.M. Nos. 29 and 32 filed, on Oct 28, 2017 and Nov 26, 2020 respectively, by the minority shareholders of the Company in the Honorable High Court of Sindh inter alia challenging the manner in which the business is being managed and seeking certain declaration and restraining order in this regard. The Company believes that there is no merit in the aforesaid proceedings and based on the view of the legal advisor there appears to be no liability expected on the Company on account of the above litigations.
- 7.2 On July 25, 2019, SECP had issued a show cause notice under section 256 of the companies Act, 2017 and also a notice of hearing dated 19.9.2019 due to the complaints and insistence of certain minority shareholders on misplaced allegations pertaining to the manner in which the business of the company is being managed and seeking certain declaration. However, before the hearing of the show cause notice or an inspection or investigation was ordered / initiated, the company filed suit no. 1506 of 2019 before the Honourable High Court of Sindh which, vide its order dated 25.09.2019 restrained SECP from further proceedings in pursuance to the aforementioned notices. The Honourable High Court further directed SECP to maintain status quo. The company believes that there is no merit in the aforesaid proceedings and based on the view of the legal advisor there appears to be no liability expected on the company on account of the above litigation.

September 30, June 30, 2023 2023 -----(Rupees in '000)------(Un-audited) (Audited)

7.3 Outstanding counter guarantees - conventional banks

643,401

633,410

#### Commitments

- 7.4 Commitments in respect of plant & machinery and building on leasehold land at the end of the period amounted to Rs. 386.140 million (June 30, 2023: Rs. 226.913 million).
- 7.5 Outstanding letters of credit at the end of the period amounted to Rs. 697.874 million (June 30, 2023: Rs. 1,009.703 million).
- 7.6 Post dated cheques issued in favour of Custom Authorities and Nazir High Court aggregating to Rs. 1,160.702 million (June 30, 2023: Rs. 1,275.613 million) and Rs. 162.065 million (June 30, 2023: Rs. 162.065 million) against various statutory notifications.
- 7.7 Outstanding foreign currency forward contracts of Rs. 2,222.062 million (June 30, 2023: Rs. Nil).

#### 8 TRANSACTIONS WITH RELATED PARTIES

The related parties of the Company comprise associated companies, directors of the Company and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Details of transactions with related parties, are given below:

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Contombor 20

		2023 (Rupees	
Relationship	Nature of transactions	(Un-audited)	(Un-audited)
Key management personnel	Managerial remuneration and others	5,688	5,278
Common directorship Common directorship Common directorship Common directorship	Sales Purchases Services received Services rendered	79,604 34,220 - 585	32,446 47,439 127 39
Spouse of a director Spouse of a director	Sales Reimbursement of expenses	248,628	126,035 11,407
Daughter of a director Daughter of a director	Sales Reimbursement of expenses	1,642,694	865,737

The above transactions are at arm's length using admissible valuation methods.

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#### **CORRESPONDING FIGURES**

Corresponding figures have been reclassified, whenever necessary for the purpose of compliance, comparison and better presentation. Major reclassifications during the period are as follows:

Reclassification from the caption component	Reclassification to the caption component	(Rupees in '000)
Other Income Exchange Gain / (Loss)	Sales (Export Sales)	196,316
Other Income Exchange Gain / (Loss)	Cost of Sales (Purchases)	(28,004)

#### 9 FINANCIAL RISK MANAGEMENT AND FAIR VALUE DISCLOSURES

These condensed interim financial statements do not include all financial risk management information and disclosures which are required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2023. There have been no change in any risk management policies since the year end.

The carrying value of all financial and non-financial assets and liabilities measured at other than amortised cost in these condensed interim financial statements approximate their fair values.

#### 10 DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements have been authorised for issue on October 27, 2023 by the Board of Directors of the Company.

#### 11 GENERAL

- 11.1 In order to comply with the requirements of IAS 34, the condensed interim statement of financial position has been compared with the balances of annual audited financial statements of immediately preceding financial year, whereas, the condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been compared with the balances of comparable periods of immediately preceding financial year.
- **11.2** Corresponding figures have been reclassified, wherever necessary for the purpose of compliance, comparison and better presentation. However, no significant re-arrangements have been made.
- 11.3 Figures have been rounded-off to the nearest thousand rupees.

Muhammad Faisal Ahmed Chief Executive Officer Sagheer Ahmed Chief Financial Officer

